

# AUDITED RESULTS

## and distribution announcement for the year ended 31 March 2008

Net profit  
for distribution  
up 23.2%

Annual  
distribution  
increased by  
15%

Acquisitions and  
developments  
total R256m

Vacancy  
level  
reduced  
further

### 1 Basis of preparation

The audited financial statements for the year ended 31 March 2008 have been prepared in terms of International Financial Reporting Standards (IFRS) and relevant sections of the South African Companies Act 1973, as amended. The accounting policies applied are consistent with those applied in the previous year.

The financial statements have been audited by Grant Thornton, whose unqualified audit report is available for inspection at the company's registered office.

### 2 Financial results

The group's net profit available for distribution amounted to R264.6 million for the year ended 31 March 2008 compared to the R214.8 million for the previous year, an increase of 23.2%. If acquisitions and disposals are excluded, on a "like for like" basis, group net property revenue increased by 12% from 2007 to 2008.

The increase in group corporate administration expenditure from R12 million to R20.9 million was primarily due to:

- A higher long-term incentive bonus of R3.3 million (2007: R1 million) recognised in the income statement according to the relevant accounting standard, as part of a long-term conditional incentive scheme realisable in June 2010.
- A R1.3 million short term bonus payment that related to the previous year's results.
- A short-term bonus accrual of R4 million for the current year (2007: R1 million), payable over a two-year period.

Group finance costs, net of interest income, have reduced by R12.1 million, from R126.9 million to R114.8 million, largely as a result of the utilisation of the proceeds from property sales to repay debt in the first half of the year. The optimal use of surplus cash within the group during the year has also assisted in reducing the cost of debt.

### Summary of group financial performance

	March 2008	March 2007	% change
Headline earnings of linked units (Rm)	270	230	17.4
Available for distribution (cents per linked unit)	89.54	77.56	15.4
Net asset value attributable to equity holders of parent per linked unit (cents)	890	803	10.8
Distribution per linked unit (cents)	88.25	76.75	15.0
Loan to value ratio	27.9%	29.9%	(6.7)

The net asset value per linked unit increased by 10.8% from R8.03 per linked unit as at 31 March 2007 to R8.90 per linked unit as at 31 March 2008.

### 3 Distributions

The board of directors has approved a final distribution of 48.0 cents per linked unit for the six months to 31 March 2008, an increase of 17.0% over the comparable six month period. The distribution for the full year ended 31 March 2008 is 88.25 cents per linked unit, an increase of 15% over the previous year's distribution of 76.75 cents per linked unit. The 11.5 cents per linked unit increase in distributions year-on-year is made up as follows:

	Cents per linked unit
■ Contributions to increased rental income	
- Reduction in vacancies and increased rentals	17.8
- Additional rentals from property acquisition	4.2
- Other	2.0
	24.0
Less: Increase in property expenditure	(4.4)
Income foregone on properties sold in prior year	(4.1)
■ Net increase in group property revenue	15.5
■ Net finance costs reduced by	4.1

The income foregone of 4.1 cents per linked unit referred to above was compensated for by the reduction in net finance costs of an equivalent amount as the proceeds of the previous year's property disposals were utilised to reduce borrowings.

- Increased administrative expenses (as outlined in paragraph 2 above), taxation and retained income (3.5)
  - Adjustment for an increase in weighted average number of linked units in issue (4.6)
- Net increase in distribution 11.5

### 4 Borrowings

The group's long-term debt is hedged using interest rate swap agreements for periods expiring during the next two to four years. 99.2% of all interest bearing debt has been hedged at year-end at a weighted average rate of 10.27% per annum. Changes in interest rates will, therefore, have minimal impact on the group's cost of debt over the next two years.

The company's borrowing capacity is, in terms of its articles of association, not limited. The board policy is to limit gearing to 45%. The group's gearing ratio at the end of the financial year was 27.9%. The group has unutilised bank facilities of R400 million available to fund acquisitions, redevelopments and expansion opportunities.

### 5 Group property portfolio

The property portfolio currently comprises 74 properties with a gross lettable area of 911 907m<sup>2</sup>.

At 31 March 2008, the portfolio's vacancy (measured as a percentage of gross rentals) was 2.8% compared to 2.9% at 31 March 2007.

Midrand Allandale reflected a 22.3% vacancy at year-end due to the expansion of 5 650m<sup>2</sup> which is still in the process of being let. If this vacancy is excluded then the year end vacancy, as a percentage of gross rentals, reduces to 2.4%.

### 6 Acquisitions, developments and disposals

- Acquisitions and developments:**
- The development of a 5 650m<sup>2</sup> mini factory and warehousing complex on undeveloped land at Vukile's existing Allandale Park mini factory complex in Midrand was completed, on schedule, in November 2007 at a capital outlay of R17.2 million, with an anticipated net initial yield of 10.4%.
  - The development of a 12 359m<sup>2</sup> shopping centre at Moratwa Crossing, district Jane Furse, Limpopo Province was completed in November 2007 at a cost of R61.5 million, with a net initial yield of 9.5%. Vukile holds an 86.5% share in this centre.
  - A 4 394m<sup>2</sup> "A" grade office complex located in West Street Houghton was acquired on 4 September 2007 at a total capital outlay of R33.5 million, with an initial yield of 9.2%.
  - The group acquired BPI House in Windhoek for approximately R10 million with effect from 1 July 2007. BPI House is an A-grade office and retail complex in the heart of the Windhoek CBD. It has a total gross lettable area of 12 915m<sup>2</sup> and a blue-chip tenant line-up which includes the Government of Namibia, Pick n Pay, Truworths, Dunns, Engen and Mobile Telecom Company. The anticipated yield is 9.1% in the first year.
  - An A-grade office building complex, with a gross lettable area of 3 480m<sup>2</sup>, as well as an undeveloped erf measuring 2 263m<sup>2</sup> located in Lynwood Road Pretoria, was acquired in March 2008 at a total capital outlay of R34.0 million, with a net initial yield of 8.6% in the first year.

The cost of acquisitions and developments for the year ended 31 March 2008 amounted to R256 million.

### Disposals:

As part of Vukile's ongoing process to improve the quality of its portfolio, the following non-core property was disposed of during the year:

Building	Purchase price R000	Directors' valuation at 31 March 2007 R000	Net sales price R000	Transfer date
Hallmark Building	80 693	66 997	78 046	08/03/14

### 7 Valuation of portfolio

**Valuations**  
The accounting policies of the company require that the entire portfolio be valued every six months to fair market value by the directors. One half of the portfolio will be valued every six months, on a rotational basis, by registered independent third party valuers.

The directors have valued the group's property portfolio at R4.32 billion as at 31 March 2008. This is R455 million (11.8%) higher than the valuation at 31 March 2007.

The external valuations by JHI Real Estate Limited and Old Mutual Property Group (Pty) Ltd at 31 March 2008 of 53% of the total portfolio, amount to R160.5 million (7.0%) more than the directors' valuations of the same properties.

### 8 Segmental analysis

#### Segment assets and liabilities

Segment assets include all operating assets used by a segment and consist principally of investment properties, receivables and cash. Assets not directly attributable to a particular segment are allocated to the corporate segment. Segment liabilities include all operating liabilities of a segment and consist principally of outstanding accounts. Segment assets and liabilities do not include deferred taxes.

#### Segmental analysis

	Industrial R000	Commercial R000	Retail R000	Corporate R000	Total R000
Group income for the year ended 31 March 2008					
Property revenue	88 643	187 468	336 616		612 727
Straight-line rental income accrual	1 288	3 265	2 673		7 226
Property expenses	(35 350)	(56 558)	(116 943)		(208 851)
<b>Net profit from property operations</b>	<b>54 581</b>	<b>134 175</b>	<b>222 346</b>		<b>411 102</b>
<b>Group balance sheet at 31 March 2008</b>					
<b>Non-current assets</b>					
Investment properties	640 918	1 210 479	2 354 009		4 205 406
Other non-current assets	34 512	64 939	100 533		199 984
Investment properties held for sale	53 450	-	-		53 450
<b>Current assets</b>	<b>6 163</b>	<b>11 682</b>	<b>27 130</b>	<b>32 869</b>	<b>77 844</b>
Trade and other receivables	2 738	5 207	13 894		21 839
Cash and cash equivalents	1 236	2 339	4 965	32 869	41 409
Straight-line rental asset	2 189	4 136	8 271		14 596
<b>Non-current liabilities</b>	<b>415 478</b>	<b>784 698</b>	<b>1 525 995</b>	<b>151 110</b>	<b>2 726 171</b>
<b>Current liabilities</b>	<b>15 472</b>	<b>29 260</b>	<b>60 882</b>	<b>9 200</b>	<b>256 724</b>
Trade and other payables	15 472	29 260	60 882	9 200	114 814
Linked unitholders	-	-	-	141 864	141 864
Taxation payable	-	-	-	46	46

### Related party transactions

Related party	Type of transaction	Amount paid		Amounts owed to related parties	
		2008 R000	2007 R000	2007 R000	2007 R000
Sanlam Limited <sup>(1)</sup>	Sale of property, lease rentals	33 254	-	-	-
Sanlam Properties (Pty) Ltd	Asset management and other fees	16 934	1 791	16 259	1 396
Gensec Property Services Limited trading as JHI	Property management fees, letting commission and other fees	18 062	942	22 241	4 261
MCH Properties (Pty) Ltd	Expansion of Phoenix Plaza and Dobsonville development costs	-	-	73 041	-
Kuper Legh Property Group	Property management fee, letting commission and other fees	5 002	346	2 919	671
Khulela Properties (Pty) Ltd	Investment fee, sales commission and due diligence fees	2 200	-	-	-

<sup>(1)</sup> Sold by African Life Assurance Company Limited, a subsidiary of Sanlam Limited.

### 9 Capital commitments

The company is authorised and has contracted to develop:

- An additional warehouse of 1 750m<sup>2</sup> plus offices of 840m<sup>2</sup> on the existing Courier IT premises in Spartan (Hellman International), at a cost of R14.5 million.
- The conversion of 3 420m<sup>2</sup> of Oshakati Game centre, together with a 1 529m<sup>2</sup> extension at a capital outlay of R30.7 million.

The company is authorised, but has not yet contracted, to:

- Develop a 1 594m<sup>2</sup> extension of the Dobsonville shopping centre at a cost of R12.6 million.
- Upgrade shopping centres, replace chillers and expend other minor capex at a cost of R27.5 million.

### Other commitments

Guarantees in lieu of municipal service deposits, amount to R6.3 million (2007: R11.5 million).

### 10 Related party transactions

The following related party transactions have been entered into: (see table below)

Sanlam Properties (Pty) Ltd is a subsidiary of Sanlam Limited which held 74 555 531 of the issued linked units of Vukile Property Fund Limited at 31 March 2008. Sanlam Limited also holds a minority shareholding in Gensec Property Services Limited, trading as JHI. Sanlam Properties (Pty) Ltd has a majority shareholding in Khulela Properties (Pty) Ltd. Kuper Legh Property Group is controlled by an individual who is also a significant unitholder in Vukile.

### 11 Prospects

In spite of the general slowdown in the economy, higher interest rates, the electricity crisis and the slowdown in retail sales, property fundamentals remain fairly strong. This is a result of the robust economic growth of the past years and a general shortage of space in the market, which is evidenced by low vacancies and record distribution growth. We therefore anticipate that trading conditions will, although not as good as the year under review, remain positive. We do expect the higher interest rate environment to have a negative effect on the growth of portfolio income over the short to medium term. Taking all this into account we remain optimistic that there could still be further upward pressure on rentals which has allowed us to budget for reasonable growth in distributions in the forthcoming year.

### 12 Payment of debenture interest and dividend

Notice is hereby given of a distribution amounting to 48.00 cents per linked unit for the year ended 31 March 2008. The distribution comprises interest on debentures of 47.90 cents per linked unit and a dividend of 10.10 cents per linked unit.

- Last date to trade cum distribution Thursday, 12 June 2008
- Linked units trade ex distribution Friday, 13 June 2008
- Record date for unitholders to participate in the distribution Friday, 20 June 2008
- Payment of distribution to unitholders Monday, 23 June 2008

Linked unit certificates may not be dematerialised or re-materialised between Friday 13 June 2008 and Friday 20 June 2008, both days inclusive.

On behalf of the board

AD Botha  
Chairman

G van Zyl  
Chief executive

Rooibooort  
23 May 2008

### Group income statement for the year ended 31 March 2008

	2008 R000	2007 R000
Property revenue	612 727	553 480
Straight-line rental income accrual	7 226	22 100
<b>Gross property revenue</b>	<b>619 953</b>	<b>575 580</b>
Property expenses	(208 851)	(195 751)
<b>Net profit from property operations</b>	<b>411 102</b>	<b>379 829</b>
Administrative expenses	(20 914)	(12 032)
Investment and other income	9 262	12 122
<b>Operating profit before finance costs</b>	<b>399 450</b>	<b>379 919</b>
Finance costs	(124 059)	(139 022)
<b>Net profit before debenture interest</b>	<b>275 391</b>	<b>240 897</b>
Debenture interest	(260 292)	(213 088)
<b>Net profit before capital items</b>	<b>15 099</b>	<b>27 809</b>
Capital items		
Profit/(loss) on sale of re-valued properties	11 051	(5 878)
Amortisation of debenture premium	544	416
Negative goodwill arising on acquisition of MICC subsidiary	297	-
Fair value adjustments	222 424	436 068
Gross change in fair value of investment properties	229 650	458 168
Straight-line rental income adjustment	(7 226)	(22 100)
<b>Net profit before taxation</b>	<b>249 415</b>	<b>458 415</b>
<b>Taxation</b>	<b>(52 165)</b>	<b>(137 273)</b>
<b>Net profit</b>	<b>197 250</b>	<b>321 142</b>
<b>Attributable to:</b>		
Linked unitholders of the company	197 250	320 639
Minority	-	503
	197 250	321 142

### Reconciliation: headline earnings and distributable earnings

	2008 R000	2008 Cents per linked unit	2007 R000
Attributable profit after taxation	197 250	66.74	320 639
Adjusted for:			
Net change in fair value of investment properties	(222 424)	(75.26)	(436 068)
Total tax effects of adjustments	46 782	15.83	127 161
Total minority interest of adjustments	-	-	96
Negative goodwill arising on the acquisition of MICC House Namibia (Pty) Ltd	(297)	(0.10)	-
(Profit)/loss on sale of re-valued properties	(11 051)	(3.74)	5 878
Amortisation of debenture premium	(544)	(0.18)	(416)
Debenture interest	260 292	88.07	213 088
<b>Headline earnings of linked units</b>	<b>270 008</b>	<b>91.36</b>	<b>230 378</b>
Adjusted for:			
Straight-line rental accrual net of minority interest and deferred taxation	(5 362)	(1.81)	(15 577)
<b>Available for distribution</b>	<b>264 646</b>	<b>89.55</b>	<b>214 801</b>
<b>Distribution to unitholders</b>	<b>260 824</b>	<b>212 839</b>	
<b>Interest</b>	<b>260 292</b>	<b>212 406</b>	
<b>Dividend</b>	<b>532</b>	<b>433</b>	
Total number of linked units in issue (000)	295 551		295 551
Weighted average number of linked units in issue (000)	295 551		276 927
Earnings (cents per linked unit)	154.81		192.49
Headline earnings (cents per linked unit)	91.36		83.19

### Group balance sheet as at 31 March 2008

	31 March 2008 R000	31 March 2007 R000
<b>ASSETS</b>		
<b>Non-current assets</b>	<b>4 405 390</b>	<b>3 937 807</b>
<b>Investment properties</b>	<b>4 205 406</b>	<b>3 810 296</b>
Investment properties - at fair value	4 277 548	3 876 332
Straight-line rental income adjustment	(72 142)	(66 036)
<b>Other non-current assets</b>	<b>199 984</b>	<b>127 511</b>
Straight-line rental income asset	57 546	51 206
Furniture, fittings and computer equipment	141	205
Available-for-sale financial assets	10 153	-
Derivative financial instruments	55 845	-
Goodwill	76 299	76 100
<b>Current assets</b>	<b>77 844</b>	<b>223 382</b>
Straight-line rental asset	14 596	14 830
Trade and other receivables	21 839	21 541
Cash and cash equivalents	41 409	187 011
<b>Non current assets held for sale</b>	<b>53 450</b>	<b>-</b>
<b>Investment properties</b>	<b>52 777</b>	<b>-</b>
Investment properties at fair value	53 450	-
Straight-line rental income adjustment	(673)	-
Straight-line rental income asset	673	-
<b>Total assets</b>	<b>4 536 684</b>	<b>4 161 189</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity and reserves</b>	<b>1 095 851</b>	<b>836 137</b>
Share capital	2 956	2 956
Share premium	17 341	17 341
Reserves	1 075 554	815 840
<b>Non-current liabilities</b>	<b>3 184 109</b>	<b>3 079 211</b>
Linked debentures and premium	1 535 427	1 535 971
Other interest bearing borrowings	1 190 744	1 127 403
Derivative financial instruments	-	7 720
Deferred taxation	457 938	408 117
<b>Current liabilities</b>	<b>256 724</b>	<b>245 841</b>
Trade and other payables	105 614	93 883
Short term bank finance	9 200	26 259
Taxation payable	46	4 253
Linked unitholders for distribution	141 864	121 176
<b>Total equity and liabilities</b>	<b>4 536 684</b>	<b>4 161 189</b>

### Abridged group cash flow statement for the year ended 31 March 2008

	2008 R000	2007 R000
<b>Cash flows</b>		